

UNCLASSIFIED

DEFENSE LOGISTICS AGENCY

Established 1961



DLA Energy Bunkers Program

Presented by Alberto Williams Jr
Direct Delivery Fuels
DLA Energy



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY

UNCLASSIFIED

PEOPLE

★PRECISION

★POSTURE

★PARTNERSHIPS

WARFIGHTER ALWAYS

Last updated: September 05, 2025



Agenda

WWEC 2026

This workshop will provide commercial contractors with a comprehensive guide to successfully partnering with DLA Energy on the Bunkers Long Term Contract (LTC) Program.



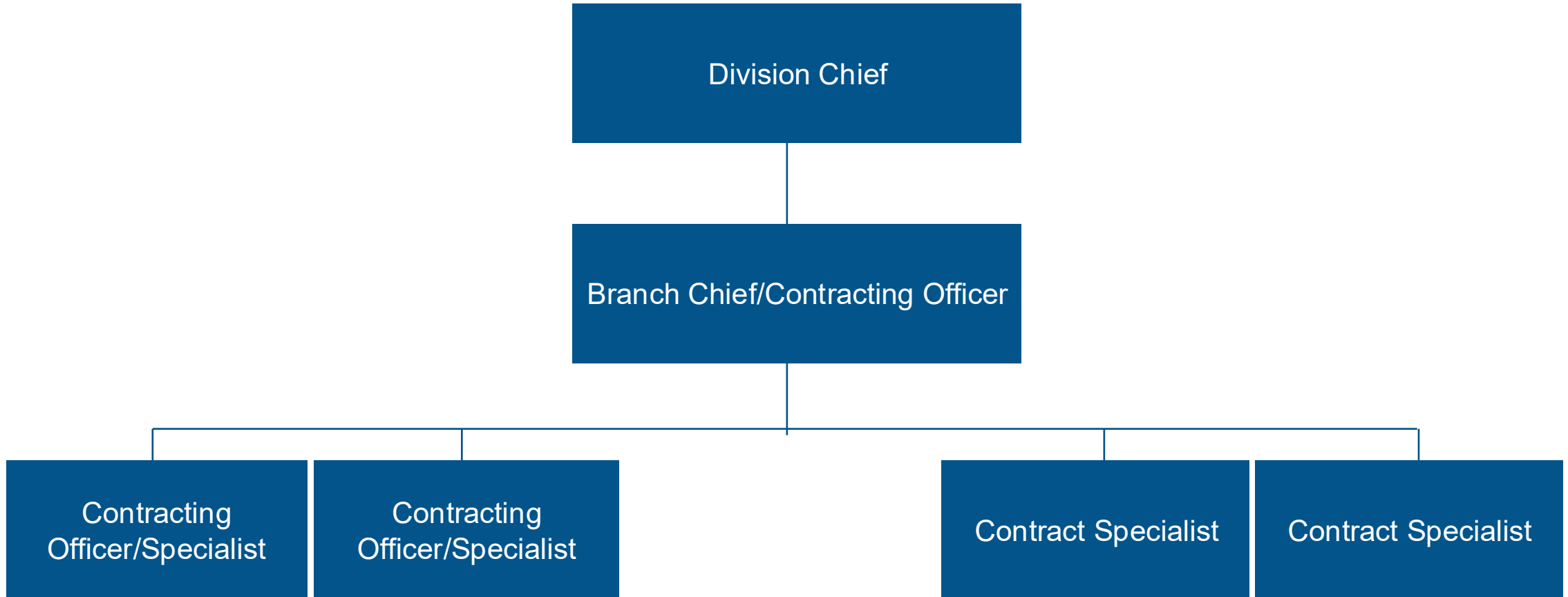
Who We Are / What We Do

- **Bunkers Contracting Team**

The DLA Energy Bunkers Program provides worldwide acquisition and integrated material management of commercial bunkers fuel delivered directly to the military and federal civilian customers.



Bunkers Organizational Chart





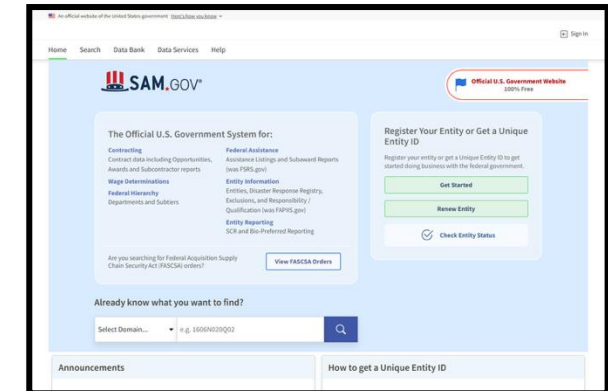
Doing Business With DLA Energy

• Why

- Support the Warfighter and other government customers
- Increased visibility

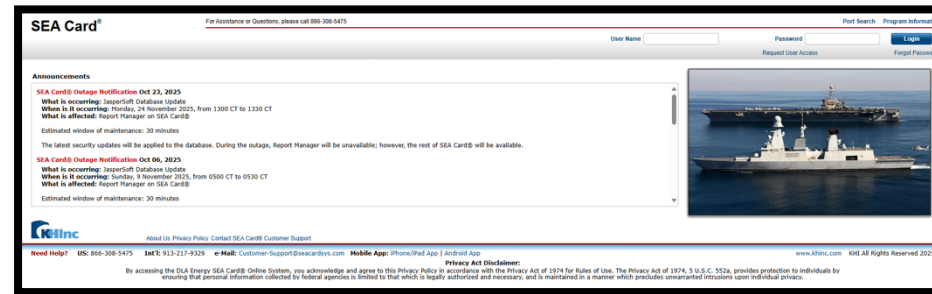
• How

- SAM - [Home | SAM.gov](#)
- Cage Code/Unique Entity ID (UEI).



• Where

- DLA Energy - [Working With DLA](#)
- SEA Card® KHI - [SEA Card®](#)





Bunkers Industry Day

Products

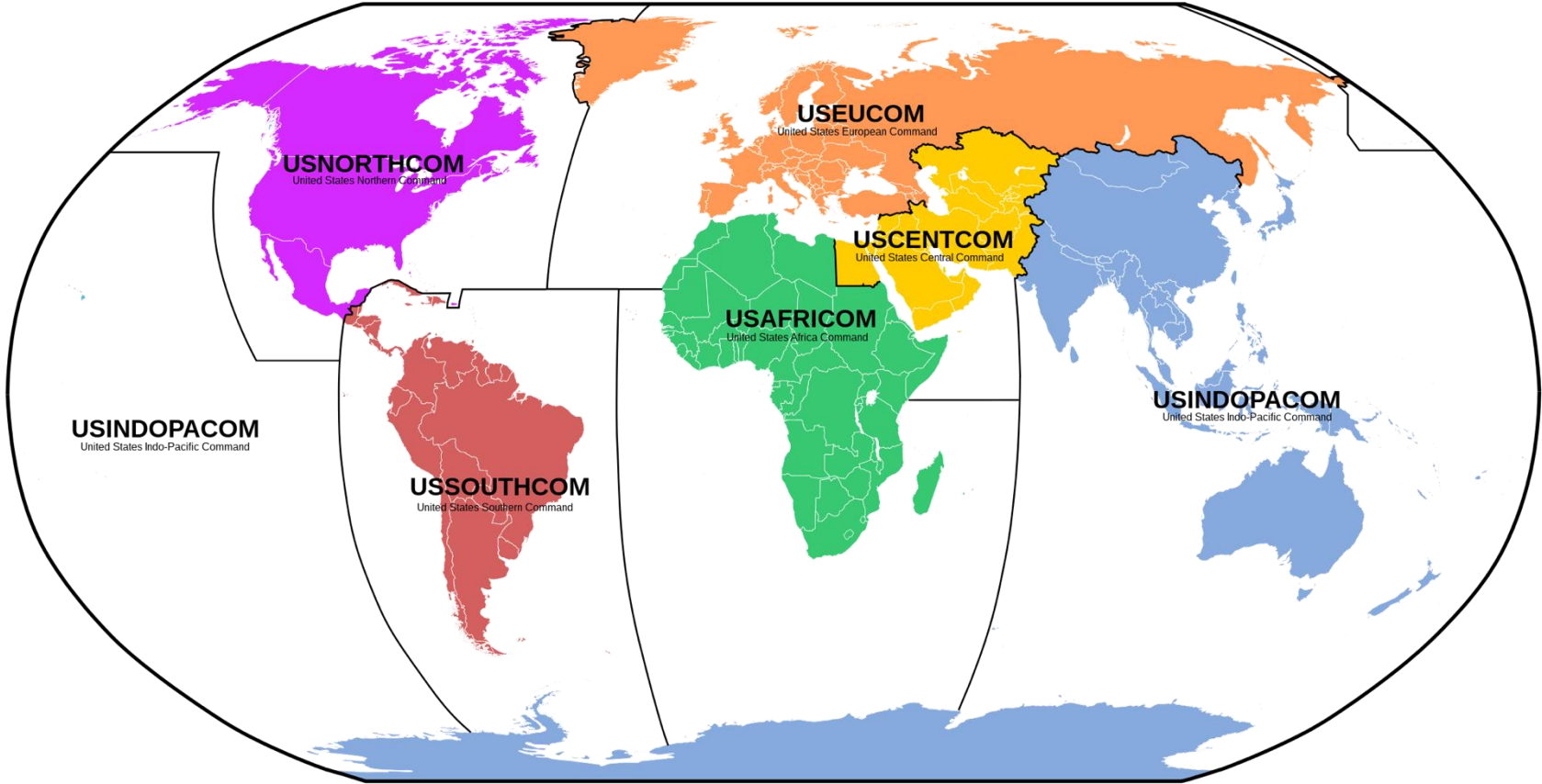
- Commercial Marine Gas Oil (MGO)
- ISO8217: Marine Residual Fuel (RME180)
- ISO8217: Marine Residual Fuel (RMG380)
- Turbine Aviation Fuel (JP5)
- ISO8217: Marine Distillate (DMA)



Customer

- Department of the Navy
- Military Sealift Command
- U.S. Coast Guard
- U.S. Army Core of Engineers
- National Oceanic and Atmospheric Administration
- Other Federal Agencies

Bunkers Long Term Contracts





Bunkers Long Term Contracts

Domestic

- Multi-million dollar domestic program

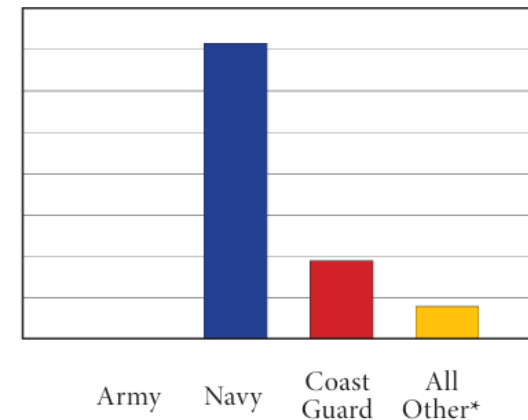
Overseas

- Multi-million dollar global program

FY25 Sales Data:

- Multi-million dollars in contract fuel purchases
- Millions of gallons in fuel sales
- Thousands of transactions

DOD SEA Card® Contract Fuel Purchases





Bunkers Purchase Programs

DLA Energy supports global operations and will continue to solicit requirements as needed.



Acquisition Rundown

Acquisition Rundown

- How Requirements are Determined
- Request for Proposal
- Firm Fixed Price with Economic Price Adjustments
- 3-Year Contract Length
- Requirements Type Contract
 - Best Estimates
 - No Guarantee of Lifts
- Full and Open Competition
- Lowest Price Technically Acceptable



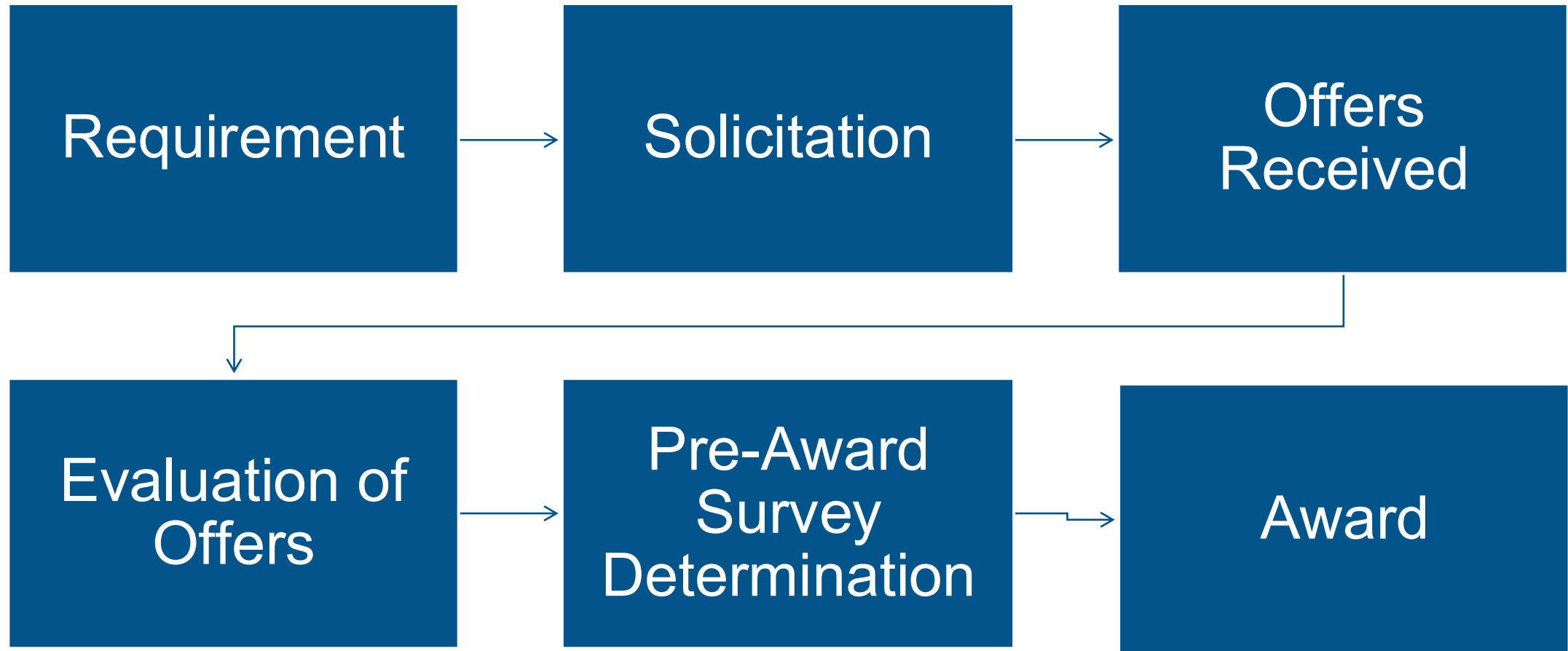


Offer Evaluation

- Technically Acceptable Offer
 - COA/COQ
 - Commitment Letter
- Lowest Price
- Initial offer should be BEST Offer
- Intend to award without discussions



Standard Award Process





Solicitation


Standard Form SF 1449

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30		1. REQUISITION NUMBER 7007939900	PAGE 1 OF 53	
2. CONTRACT NO.	3. AWARD/EFFECTIVE DATE	4. ORDER NUMBER	5. SOLICITATION NUMBER SP607-26-R-0201	6. SOLICITATION ISSUE DATE 2025 APR 21
7. FOR SOLICITATION INFORMATION CALL: ▶		8. NAME Jamika Forde 23D	9. TELEPHONE NUMBER (No Collect (SRS)) Phone: DGN392-757-69	10. OFFER SIZE DATE/ LOCAL TIME 2025 MAY 23 01:00 PM
9. ISSUED BY DLA ENERGY INTOPLANE 8725 JOHN J. KINGMAN ROAD FORT BELVOIR VA 22060 USA		10. THIS ACQUISITION IS <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> HUBZONE SMALL BUSINESS <input type="checkbox"/> SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS	<input checked="" type="checkbox"/> UNRESTRICTED OR <input type="checkbox"/> SET ASIDE: % FOR: <input type="checkbox"/> WOMEN-OWNED SMALL BUSINESS (WOSB) ELIGIBLE UNDER THE WOMEN-OWNED SMALL BUSINESS PROGRAM <input type="checkbox"/> EDWOSB NAICS: 324110 <input type="checkbox"/> 8 (A) SIZE STANDARD:	
11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input type="checkbox"/> SEE SCHEDULE	12. DISCOUNT TERMS	13. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700)		13. RATING
15. DELIVER TO SEE SCHEDULE	16. ADMINISTERED BY	14. METHOD OF SOLICITATION <input type="checkbox"/> RFQ <input type="checkbox"/> #B <input checked="" type="checkbox"/> RFP		
17a. CONTRACTOR/OFFEROR	17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER	18. PAYMENT WILL BE MADE BY		
TELEPHONE NO.		19. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18 UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM		
19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES See Schedule	21. QUANTITY	22. UNIT PRICE	23. AMOUNT
(Use Reverse and/or Attach Additional Sheets as Necessary)		24. TOTAL AWARD AMOUNT (For Govt. Use Only)		
25. ACCOUNTING AND APPROPRIATION DATA		26. TOTAL AWARD AMOUNT (For Govt. Use Only)		
<input checked="" type="checkbox"/> 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4, FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA <input checked="" type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED <input type="checkbox"/> 27b. CONTRACT PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4, FAR 52.212-5 IS ATTACHED. ADDENDA <input type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED		28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED		
30a. SIGNATURE OF OFFEROR/CONTRACTOR		31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)		
30b. NAME AND TITLE OF SIGNER (Type or Print)	30c. DATE SIGNED	31b. NAME OF CONTRACTING OFFICER (Type or Print)	31c. DATE SIGNED	

AUTHORIZED FOR LOCAL REPRODUCTION PREVIOUS EDITION IS NOT USABLE

STANDARD FORM 1449 (REV. 2012)
Prescribed by GSA - FAR (48 CFR) 53.212

SOLICITATION



DOMESTIC SHIPS' BUNKERS

SP0608-26-R-0200 Purchase Program 3.7 Domestic CONUS, AK, HI, PR, USVI, & American Samoa

THE ENCLOSED SOLICITATION COVERS THE PERFORMANCE PERIOD:

January 01, 2026 through December 30, 2028

- ### Schedule Line Items
- Check SAM for New Format of line items



Contract Information System (CIS)

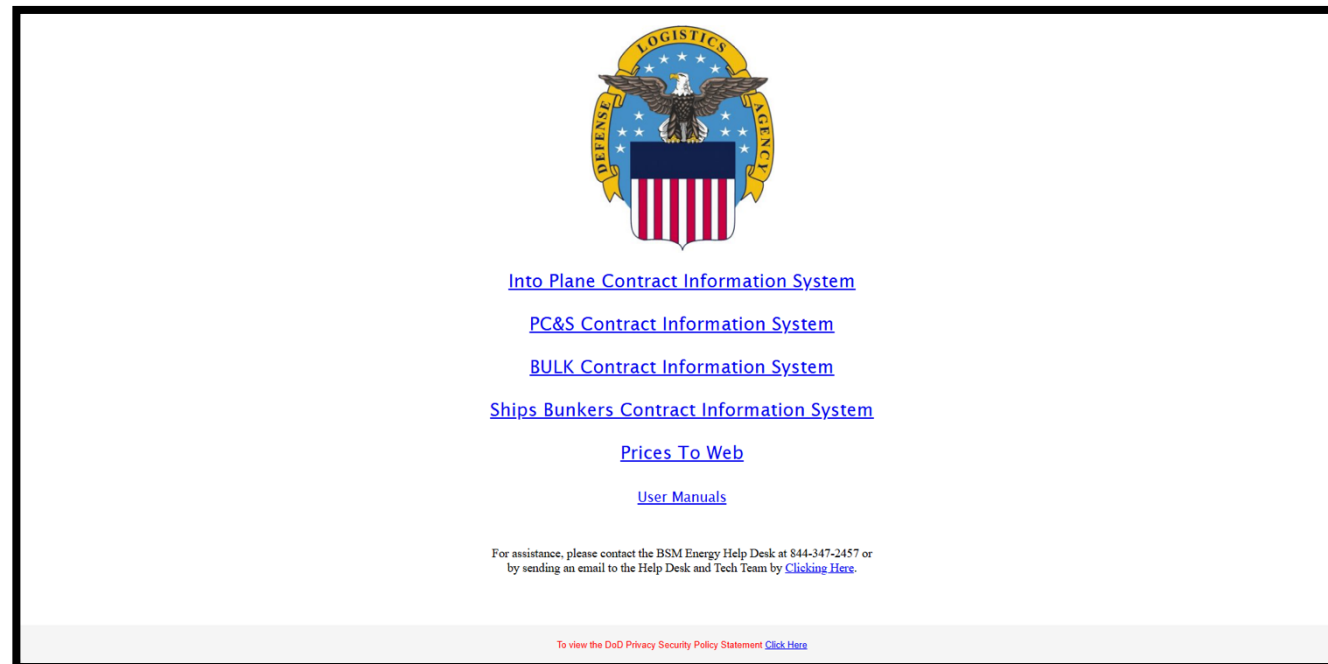
Ships Bunkers Contract Information System

- Government personnel and civilian Contractors/Suppliers use the Bunkers CIS application to view current and historical line-item details and information about the corresponding contracts for ships bunkers fuels worldwide.

Prices To Web

- The Prices To Web application allows users to view all price updates for DLA Energy Contract Line items (CLINs).

[Energy CIS Main Page](#)



Questions



Contact Information

- DDF Bunkers Team Inbox

Email : ddf_bunkers@dla.mil

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DEFENSE LOGISTICS AGENCY

Established 1961



DDF Small Business Opportunities

Presented by Matthew Womer/ John Parson
Direct Delivery Fuels
DLA Energy



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This session, led by representatives from the DDF, will highlight upcoming programs and strategies for small businesses to maximize their participation in DLA Energy PC&S contracts.