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DEFENSE LOGISTICS AGENCY

Established 1961



Government Invoicing Process for DLA Energy Customers

Lance Giddens, Procure-to-Pay Government Invoicing Program
Marc McConahy, Order-to-Cash Government Invoicing Program
April 2026



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY

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WARFIGHTER ALWAYS

PEOPLE ★ PRECISION ★ POSTURE ★ PARTNERSHIPS

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DLA Energy Worldwide Energy Conference

April 21-23, 2026



Purpose:

Update for DLA Energy's Military Service, DoD 4th Estate, and Federal customers on the current and future impact of U.S. Treasury's Government Invoicing mandate to DLA Energy's business processes.

Agenda:

- Government Invoicing Overview for Energy Products and Service
- Procure-to-Pay Operations (Sustainment, Rehabilitation, and Repair Programs / Other Energy Purchases)
- Order-to-Cash Operations (Services from Energy Now / Fuels and Aerospace in FY28)

Briefing Type:

- Information

What is Government Invoicing?



- **Government Invoicing (G-INV)** is the U.S. Treasury's requirement for federal intragovernmental financial transactions to
 - improve data quality,
 - reduce adjustments,
 - improve auditability,
 - increase transparency, and
 - standardize data, policy, and processes.
- **G-INV requires:**
 - Formal agreements between trading partners (even DLA to DLA)
 - Exchange of funding data between trading partners
 - Fiscal Service Form 7600B (Order)
 - G-Invoice business application EZ Invoice (like Interfund)
- **DLA implemented G-INV for O2C and P2P services**
 - O2C impacts Utilities Services, Inventory Distribution, and all non-Material customer support.
 - P2P primarily impacts Facilities Sustainment with wide impact across Energy





- **G-INV does not replace:**
 - DLA Energy ordering and transaction recording processes for fuel and aerospace products
 - Category II MIPR processes
- **G-INV replaces:**
 - MIPRs for O2C and P2P services now (1 October 2025)
 - MIPRs/Inbound Orders for O2C materials (1 October 2027)
 - Impacts collections for fuel and aerospace sales for non-Interfund customers
 - Interfund billing and collection (1 Oct 2027-Tentative date)
 - Impacts collections for fuel and aerospace sales for Interfund customers
- **G-INV reduces reliance on DFAS Columbus for billing.**



Who Are We?

- **Inbound G-INV Order-to-Cash (O2C) Leads**
 - Marc McConahy (Program)
 - Phillip Adams (7600A)
 - Pleasant Lane (7600B)
- **Outbound G-INV Procure-to-Pay (P2P) Leads**
 - Lance Giddens
 - Nasanjargal L. (Nasa) Primas
- **Support Agreement Managers (SAMs)**
 - Rozanna M. Smith (Lead)
 - Tammie L. Morris
 - Osvaldo (Ozzie) Luzunaris, III
 - William P. James



DLA Strategy

- **DLA Level I GT&Cs negotiated and signed with our trading partners superseded most legacy agreements.**
 - Trading Partners include:
 - Military Services
 - DoD 4th Estate
 - Federal agencies
 - Trading Partners exclude:
 - Foreign governments (military, state, commercial)
 - DoD and Federal contractors
 - State and Local Government agencies
 - Others

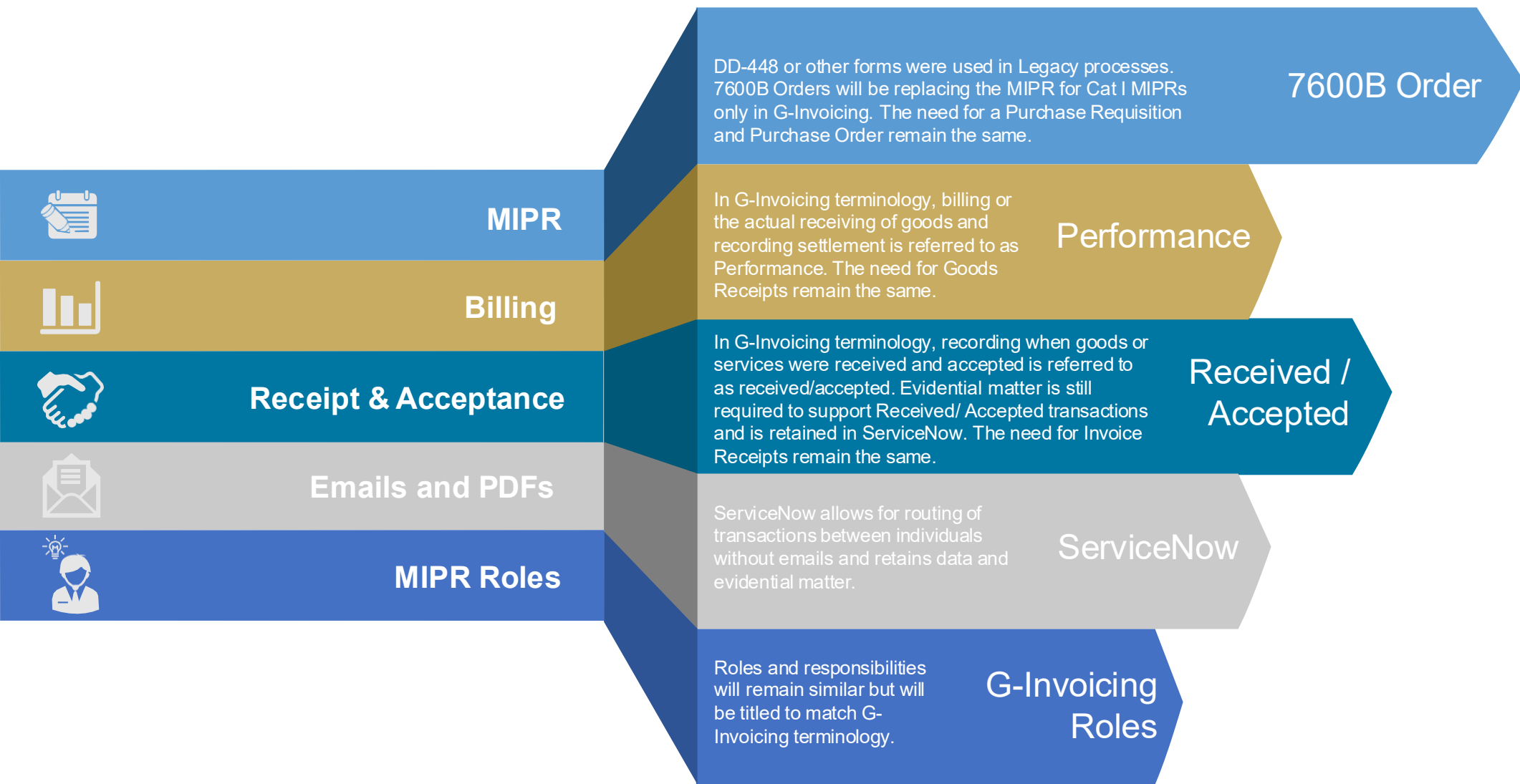


Procure to Pay (P2P)



- An “In Flight Order” (IFO) is defined as an inbound or outbound funding document (MIPR) that has a period of performance (PoP) extending past October 1, 2025.
- As of October 1, 2025, Federal entities are required to use G-Invoicing for all buy/sell activity (all inbound and outbound intragovernmental reimbursable orders).
- IFOs will attrite out of EBS in five years or less (based upon the PoP).
- **Any IFO that is not closed out of EBS by September 30, 2027, will need to be converted to a 7600B.** Trading Partners (TPs) must collaborate and agree on IFO amounts, conversion process, and timeline to ensure a successful conversion.
- **No new legacy Cat I Reimbursable MIPRs or Amendments should be created post-cutover as all new orders should be input via G-Invoicing with Trading Partners that are system-ready.**
 - O2C Cutover: May 30, 2025
 - **P2P Cutover: September 30, 2025**

High-Level Summary of Changes



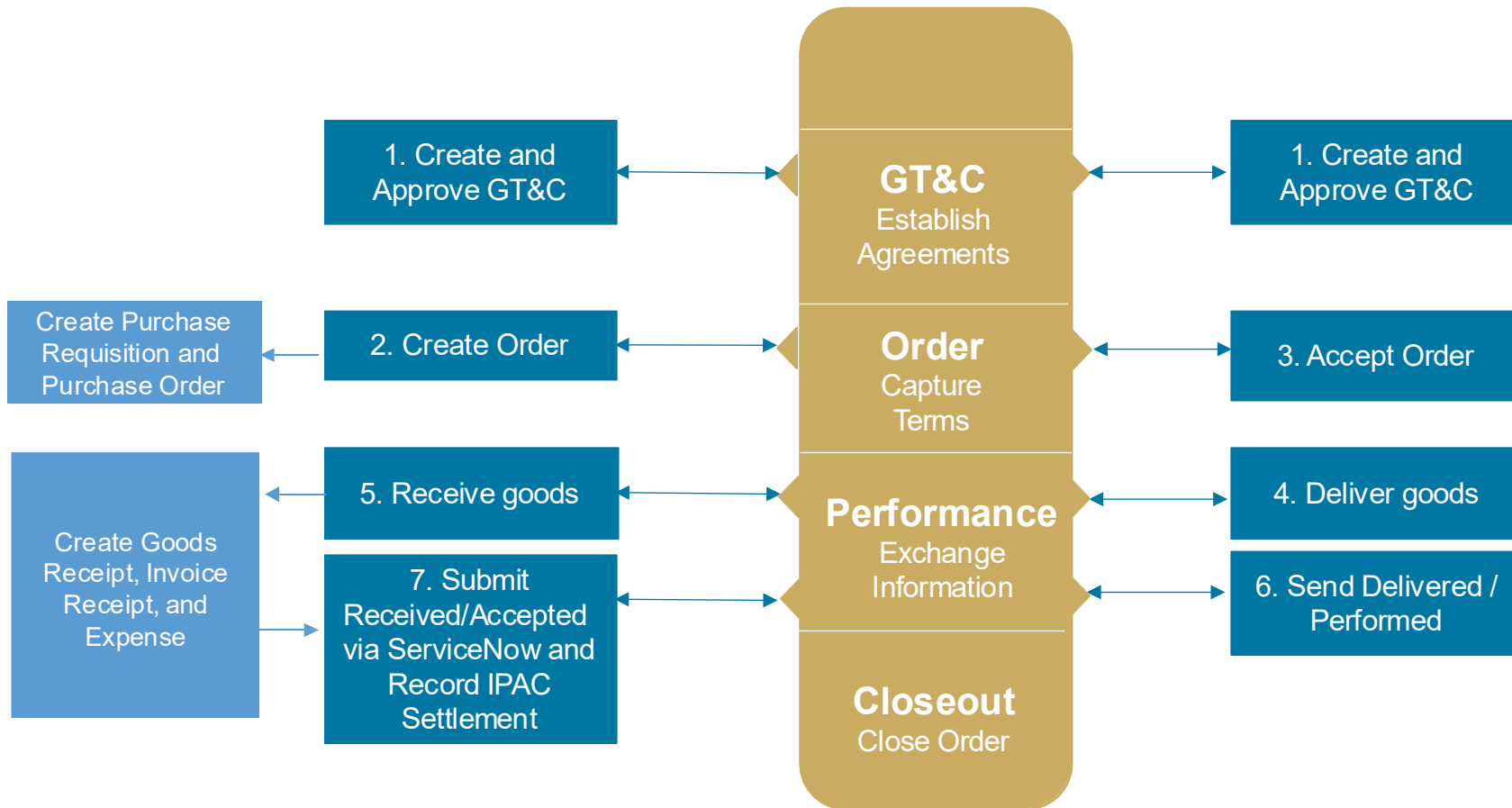
G-Invoicing P2P Information Flow



Requesting Agency
DLA as BUYER

Treasury
G-Invoicing

Servicing Agency
Trading Partner as SELLER



A list of Open DLA GT&Cs can be found on the [Trading Partner Readiness Dashboard](#) and GT&C [Center of Excellence \(CoE\) SharePoint](#).

Why ServiceNow 7600B P2P Standard Tool?

Value Proposition



DLA uses ServiceNow to broker the intragovernmental transaction lifecycle (support agreements, orders, performance, and settlement) by syncing with Treasury G-Invoicing and EBS.

The ServiceNow:

- Improves audit readiness by transitioning existing key controls to more automated systemic controls and moving manual, offline processes to systemic processes.
- Serves as a single repository for 7600B Orders and associated performance transactions with all DoD and Federal Civilian (FedCiv) TPs using a “single sign on” experience.
- Streamlines the review/coordination and approval process through its workflow functionality.
- Provides robust enterprise and organizational reporting and dashboard capabilities.
- Synchronizes with Treasury G-Invoicing and EBS through automated interfaces.
- Drives compliance with Treasury G-Invoicing requirements.
- Improves user experience through increased efficiency, innovation and targeted tasks.

DLA reaps the benefits of streamlined, efficient, consistent, and automated processes and controls now that ServiceNow is deployed.

Outbound ServiceNow Key Functionality

What's In It For Me



P2P Portal

One-stop shop to view transactions requiring actions, initiate orders, and view reports.



Notifications

ServiceNow alerts and emails notifying users of required actions and errors.



Systemic Controls

Required use of open and valid GT&C and automatic creation of Purchase Requisition and Purchase Order following required approvals



Workflows

Systemic routing of transactions to facilitate reviews, approvals, modifications, and rejections.



Deferred Payments

Systemic routing and posting of deferred payments in EBS and monthly reversals.



Integrations

Automatic integration between ServiceNow, EBS, and G-Invoicing to maintain reconciliation.



Summary of Role Changes

MIPR Generator



Legacy EBS Role: MIPR Generator

- Create, submit, maintain and close a properly substantiated and accurate MIPR
- Collaborate effectively with DLA Finance for budget availability and posture, to include status of Continuing Resolution Authority (CRA) and approved spending plans
- Collaborate effectively with DLA MIPR Authorizing Official(s), Contracting Official(s), and MIPR Accountable Receipt Official(s) as well as government Trading Partner contacts to facilitate timely and accurate order creation, maintenance and closure

ServiceNow Role: Program Official

- **Initiate creation of 7600B Order and act as initial approver in ServiceNow**
- Align 7600B Order to appropriate GT&C and Memorandum Of Agreement (MOA), if applicable
- Collaborate effectively with DLA Finance for budget availability and posture, to include status of Continuing Resolution Authority (CRA) and approved spending plans
- Collaborate effectively with Funding Official, Performance Manager, and Trading Partner contacts to facilitate timely and accurate order creation, maintenance and closure
- **Initiate modification of 7600B Order**
- **Revert 7600B Orders when the Trading Partner rejects order modifications**
- **Initiate 7600B Order closeout once all required performance for an order is complete**



Summary of Role Changes

Authorizing Official



Funding Official must be a designated Funds Holder.

Legacy EBS Role: Authorizing Official

- Review/Authorize the documented service terms (Period of Performance, Statement of Work, etc.)
- Review/Authorize the dollar amount specified, line of accounting and funds availability based on spending plans
- Approve or disapprove and return the MIPR for correction with written comments via EBS Workflow within 4 days of receiving MIPR in “MIPR Awaiting Approval” queue

ServiceNow Role: Funding Official

- Review 7600B Order initiated by Program Official and serve as the final approver
- Review/Authorize the documented service terms (Period of Performance, Statement of Work, etc.)
- Review/Authorize the dollar amount specified, line of accounting and funds availability based on spending plans
- Remain as a Funds Holder
- **Approve 7600B Order for submission to Trading Partner or return the 7600B Order to the Program Official for modifications in ServiceNow**



Legacy EBS Role: Accountable Receipt Official



Performance Manager must be a certifying officer (577 form).

- Monitor the service being performed and provided
- Ensure DLA is receiving the services as specified on the MIPR and collaborate with Service Provider or Contracting office for any issues of timing and funding
- Ensure the service is complete
- Ensure payment amount does not exceed obligation
- Ensure that the invoices provided to DLA and DFAS accurately reflect the services performed and/or provided
- Post Goods Receipt upon receipt of the Service(s) via “MIPR Awaiting Receipt” queue in EBS Workflow

ServiceNow Role: Performance Manager

- Monitor the service being performed and provided
- Ensure DLA is receiving the services as specified on the 7600B Order and collaborate with Trading Partner for any issues of timing and funding
- Ensure the service is complete
- Monitor posting of Goods Receipt, Invoice Receipt, and Expense
- Remain as a certifying official
- **Act as Agency POC on the 7600B Order**
- **Submit Received/Accepted transactions to acknowledge services received or Received/Accepted adjustments in ServiceNow**



Legacy EBS Role: Business Process Analyst

- Support legacy system and business processes
- Support IDOC management and internal records reconciliation
- Provide financial audit support

ServiceNow Role: Business Process Analyst

- Support ServiceNow G-Invoicing system and business processes
- Support IDOC management and internal records reconciliation*
- Provide financial audit support
- **Monitor and view 7600B Orders and performance transactions**
- **Work with Program Official or Funding Official to track and remediate Purchase Requisition or Purchase Order errors during creation/modification process in EBS**
- **Work with Performance Manager to track and remediate errors during deferred payment receipt and auto-reversal process errors in ServiceNow and EBS**

*This training does not cover IDOC remediation. Separate training will be offered.



Legacy EBS Role: MIPR PMO (J7)

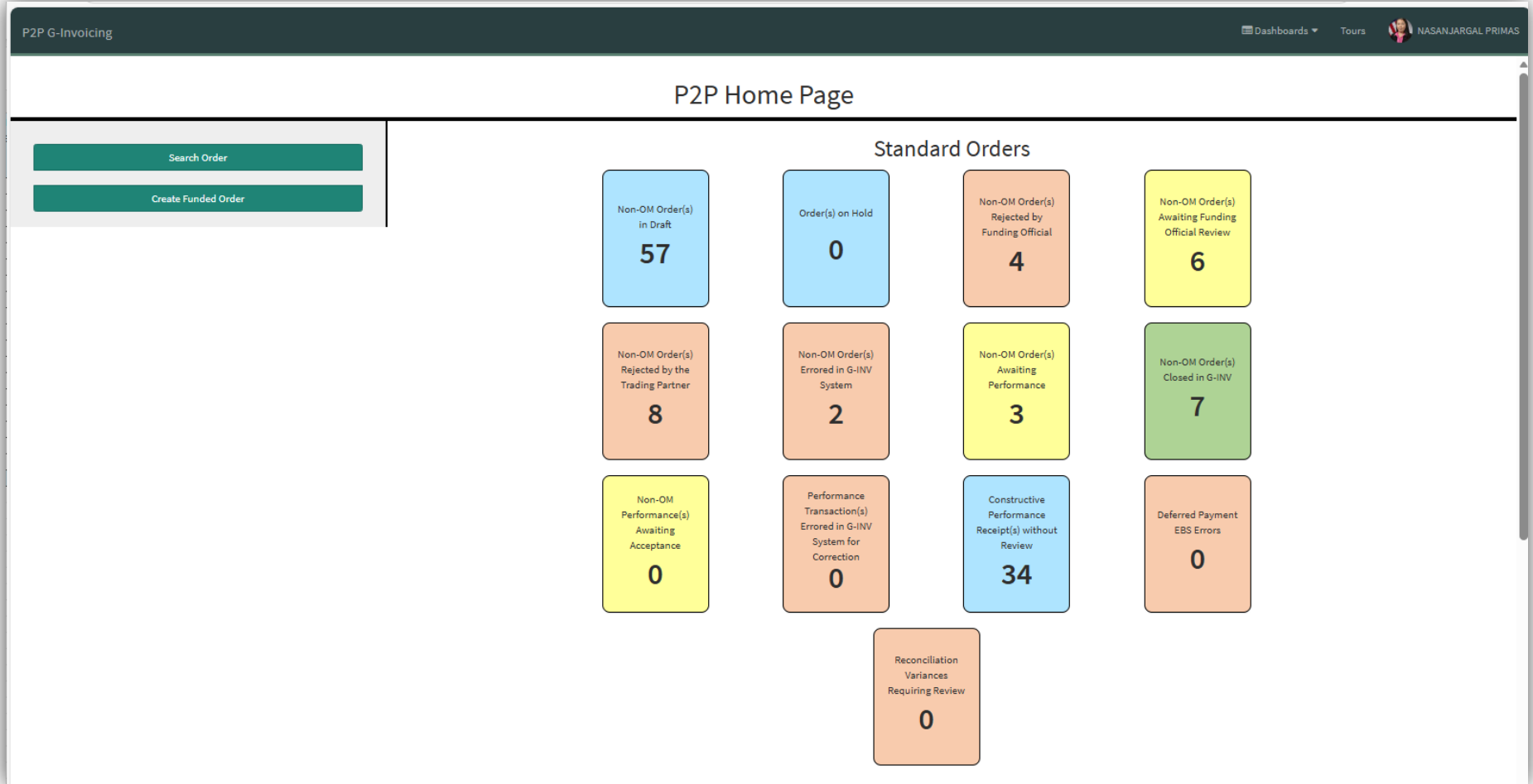
- Assist with the development of, and maintain written policy and process documentation relative to the Outbound MIPR process
- Monitor and enforce performance of the Outbound MIPR process via metrics, user forums, Agency Management Reviews and audit finding(s) remediation
- Establish and maintain training requirements for the Outbound MIPR process to include Learning Management System (LMS), quarterly user-role focused and ad-hoc training
- Monitor and enforce appointment requirements, training completion and system access requirements (AMPS, EBS MIPR role data owner)

ServiceNow Role: Sustainment PMO (J8G)

- Monitor and enforce appointment requirements, training completion and system access requirements (AMPS, EBS MIPR role data owner)
- **Support 7600B Order workflow management in ServiceNow**
- **Manage maintenance outages and notification properties**
- **Maintain master data parameters**
- **Track user login by generating reports containing username, role, and last login for all roles within P2P scope**

7600B Order Creation Walkthrough

Nasa Primas





Order-to-Cash (O2C) Materiel

G-Invoicing and the "EZ" Option



G-Invoicing (The Main System)	7600EZ (The Express Lane)
The U.S. Treasury's modern platform for managing all "buy/sell" transactions between federal agencies.	A simplified process within the G-Invoicing system.
Replaces older, paper-based accounting forms (7600A/B).	Designed for low-dollar, high-volume transactions to speed up settlement.
Goal: Improve accuracy, provide better visibility, and reduce accounting errors between agencies.	Combines the "Order" and "Performance" steps into a single "EZ Invoice."
Mandatory by October 1, 2025.	Use must be pre-approved by both the buying and selling agencies in a master agreement.

7600EZ Invoicing - Critical Path and Solution



- **7600EZ invoicing is critical for DLA's G-INV program**
 - Requires new 7600A agreement with each customer
 - Impacts 93 percent of DLA Energy revenue
 - All petroleum and aerospace sales to U.S. government including FMS
 - Excluded: Foreign Government, Commercial, State Government, Local Government, Non-Appropriated Fund Instrumentalities
- **Each transaction = an invoice.**
 - Energy must know the correct customer line of accounting (LOA) in advance of billing.
- **Replaces Intergovernmental Payment and Collection (IPAC) and Interfund collections in phases through FY29.**
 - IPAC will shut down September 30, 2027

7600EZ Invoicing - Critical Path and Solution



- **EZ Invoicing Challenges for fuel and aerospace sales**
 - The entire line of accounting (LOA) must be attached to each transaction somewhere in the transaction process.
 - Customers use multiple LOAs with one DODAAC
 - Only the customer knows which LOA applies to each transaction
 - DLA Energy's post-post transaction systems do not capture LOA information at the point of sale.
 - We must develop this information from other sources.
 - Fund Codes as used in Interfund billing do not replace full LOAs in G-INV.
 - Customer Credits must align directly to a customer sales transaction

7600EZ Invoicing - Critical Path and Solution



- **Capturing Lines of Accounting in a Post-Post O2C Process**
 - *Federal Agencies*
 - Establish a capability for customers to enter one or more LOAs for a DoDAAC (*in progress*)
 - Customer designates one LOA as the default
 - Invoices paused for 10 days for customer LOA selection.
 - Notify customer finance office that transactions are available to match to LOAs
 - Billing resumes immediately via G-INV upon LOA selection.
 - If the customer does not select a LOA; Energy will bill to the default LOA on day 11.



- DLA met U.S. Treasury requirement to implement 7600B O2C and P2P services requirements by October 1, 2025
 - P2P services includes Energy regions as well as Energy HQ
 - **All trading partners are experiencing transition challenges**
- **O2C process for material will use 7600EZ invoicing beginning October 1, 2027.**
 - BPSD, Finance Energy, and QEC developed initial requirements for capture of LOAs
 - The Enterprise External Business Portal will host G-Invoicing 7600EZ functionality for external users



Points of Contact

Order to Cash (O2C)

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