



UP System Owner Cybersecurity Costs & Impacts

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TOPICS

- Guidance and requirements
- CUI marking examples
- Field impacts
- Cybersecurity costs
- Challenges
- Way ahead



GUIDANCE AND REQUIREMENTS

- Wide spectrum of CMMC literacy in industry
- Need more “CUI Marking for Dummies” help
- Consistency in documentation should be a goal
- Dissemination control is a challenge

CUI MARKING EXAMPLES

- Electrical system inspection reports
- Simple email correspondence
- System RFIs from General Contractors
- UP System Owner cost estimates for GCs
- DLA RFPs
- UPSO Designs



FIELD IMPACTS

- CUI example: Subcontractor can't possess
- Conflict with Small Business Goals
 - Narrow pool of subcontractors
 - Even narrower pool due to certification costs
- Supply chain challenge
- Limitations on engineering solutions
 - Some brands eliminated
 - Pricing impacted

CYBERSECURITY COSTS

- Daily cyber hygiene
- Level II Cert: \$60K
- Maintaining certification
- Subsystem costs
- Stable environment requirements
- Limits to flexibility



CHALLENGES

- Clarity in Communication
- Flowdown rqmnts limit pool of qualified subs:
 - Extends lead times
 - Adds cost for both USPO and the Government
- Specific Marking Guidance



WAY AHEAD

- Continue to comply
- Track costs
- Share lessons and feedback across industry
- Further development of DLA training docs



THANK YOU