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DEFENSE LOGISTICS AGENCY

Established 1961



Aerospace Energy Contracting Operations

Will Ramseur, Branch Chief,
Contracting Officer
April 21, 2026



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY

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PEOPLE ★ PRECISION ★ POSTURE ★ PARTNERSHIPS

WARFIGHTER ALWAYS

Aerospace Energy Contract Operations: WWEC 2026



Purpose:

Presentation from Aerospace Energy Supplier Operations.

Agenda:

- Aerospace Energy (Who We Are)
- Aerospace Energy Workload
- Product Line
- Acquisition Timeline
- Quality Assurance
- Determination and Responsibility
- Award Criteria
- US Government Procurement Systems
- Questions

Briefing Type:

- Information

Aerospace Energy Supplier Operations



- Located on Joint Base San Antonio Lackland, San Antonio, TX
- Provide specialty fuels and related products and services for advanced weapon systems, space applications and other programs
- DoW Integrated Materiel Manager
 - All liquid rocket propellants and missile fuels
 - Bulk chemicals, gases, and cryogenes
 - Specialty chemical, gases, and cryogenes in non-bulk quantities

Aerospace Energy Supplier Operation Organization Chart



Director - Douglas G. Smith
Deputy - Damon Moore

**Aerospace Energy Branch I -
FEMA**

Branch Chief - Willard Ramseur
Team Lead - Kelley Mauldin
Team Lead - Jerome Sonnier
Abena Boateng
Kelli Boles
Kendra Brown
Shanise Mingledolph

PaCERs
Kristopher Cowles
Haily Mairs

Aerospace Energy Branch II - FEMB

Branch Chief - Leno Smith
Tammie Campbell
Team Lead - Jessica Negron
Carrie Harmon
Sarah Ramseur
Matthew Simkovsky
Nelson Vega

PaCERs
Dylan Houston
Jasmine Tellez

Aerospace Energy Branch III - FEMC

Branch Chief - Mac Greer
Team Lead - James Gilbert
Team Lead - Kenneth Escobar
Bryant Daniels
Ana Fleming
Steven Friend
Kenneth Thomas
Facility Manager - Russell Anthony



Aerospace manages ~92 active contracts

- 95% requirements-type contracts
- Normally multi-year - 3 to 5 years
- Both FOB Origin and Destination
- Bulk storage
- Units of Issue: gallons, tons, pounds, cubic feet, liters, cubic meters

Cradle to Grave – Pre-award to contract closeout





Supply Chain Manager of 92 NSNs

- **Space Launch Products**

- Hypergols, Rocket Propellant, Liquid Oxygen, Gaseous Nitrogen, Helium, Liquid Hydrogen

- **Cryogenics (ABO-LIN)**

- Aviator Breathing Oxygen, Liquid Nitrogen
 - DoW flight line support worldwide

- **Helium**

- Liquid, Gaseous
- Supporting OCONUS Aerostats at FOBs, CONUS use by DHS, and Space Launch

- **Missile fuels**

- JP-10, PF-1, Gaseous Argon
- Support for cruise missiles, stinger missiles, and sidewinder missiles

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Aerospace Energy Product Line



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WARFIGHTER ALWAYS



- QEM begins working follow-on with customer 12 -13 months out
- QEM/FEM review and scrub 9-12 months out
- Requirements branch PR generation 7-9 months out
- Contracting Pre-award 205 days Time to Award



QEM - Customer Ops
FEM - Supplier Ops

Aerospace Quality Assurance

QAR – Chemist



QAR – Quality Assurance Representative

Inspects product, containers and loading

Verifies contract and Mil-Spec compliance

Documents non-conformances

Acts as field liaison with suppliers

DLA - Aerospace Energy Chemist

Interprets MIL-SPEC and ASTM requirements

Reviews and validates lab test data

Provides technical guidance to QARs

Approves corrective actions and resolves discrepancies





•What is "Responsibility"?

- Financial and operational capacity to perform.
- A record of integrity and sound business ethics.
- A mandatory determination by our Contracting Officer (CO) before any award.

•Why It Matters for Aerospace Energy

- Mission-critical materials: propellants, cryogenics, and specialty chemicals.
- National security assets are at stake.
- Supply chain failure is mission failure.

•Our Commitment

- We ensure fair, impartial, and equitable treatment for all potential contractors.

How We Check for Responsibility

Ref: FAR 9.104



Our Contracting Officers assess your firm against these key standards:

Standard	How We Verify
Adequate Financial Resources	Financial data review, lines of credit
Ability to Meet Schedule	Analysis of current workload and production capacity.
Satisfactory Performance Record	CPARS and other past performance database checks.
Record of Integrity & Ethics	System for Award Management (SAM) & FAPIIS database reviews.
Necessary Organization & Skills	Pre-award surveys; review of key personnel and control systems.
Required Equipment & Facilities	Facility inspections; verification of equipment access.
Legal Eligibility	Check for exclusions in SAM.gov; ensure compliance with laws.



Technical ratings criteria

- Technically Acceptable or Technically Unacceptable
 - Reviewing proposal for Technical Capability
 - Evaluating Past Performance.
- Majority of Aerospace contracts are awarded using Lowest Price Technically Acceptable. (LPTA)



The Official U.S. Government System for:

- Contract Opportunities
- Contract Data (Reports ONLY from fpis.gov)
- Wage Determinations
- Federal Hierarchy (Departments and Subtiers)
- Assistance Listings
- Entity Information (Entities, Disaster Response Registry, Exclusions, and Responsibility/Qualification (was fpis.gov))
- Entity Reporting (SCR and Bio-Preferred Reporting)

Are you searching for Federal Acquisition Supply Chain Security Act (FASCSA) orders? [View FASCSA Orders](#)

Register Your Entity or Get a Unique Entity ID

Register your entity or get a Unique Entity ID to get started doing business with the federal government.

[Get Started](#)

[Renew Entity](#)

[Check Entity Status](#)

Already know what you want to find?

Select Domain... e.g. 1606N020Q02

Have Questions about SAM?

- This is where vendors can register for a cage code
- Post solicitations and amendments
- Repository for upcoming requirements.
- It is important to keep cage code active
- Expired cage codes can pause critical actions

AEROSPACE DODAAC SPE601

DLA Internet Bid Board System

DIBBS



DEFENSE LOGISTICS AGENCY
ENTERPRISE BUSINESS SOLUTIONS
DLA INTERNET BID BOARD SYSTEM

Home | Solicitations | RFQs | RFP/IFB/Other RFQs | Tech Data | Downloads | Awards

Navigation: GO Database Search: Value: GO

Notice: - The Link - Connecting Suppliers with DLA - Issue 31 » [Read Notice](#)

Please read notices posted on the [Notices page](#).

Location: **Home**

LOGGED OFF
[072] 3/12/2024 10:31:18 AM

The DLA Internet Bid Board System (DIBBS) is a web-based application that provides the capability to search for, view, and submit secure quotes on Requests For Quotations (RFQs) for **Defense Logistics Agency (DLA)** items of supply. DIBBS also allows users to search and view Request For Proposals (RFPs), Invitations For Bid (IFBs), Awards and other procurement information related to DLA.

*Registered User
Log In*

Help

- [On-Line Help](#)
 - [Frequently Asked Questions ~ FAQ](#)
 - [DIBBS On-Line Quoting Help](#)
 - [Batch Quoting Help](#)
- [Contact Us](#)

Vendor Registration

- [Vendor Registration](#)
- [Registration Guidelines](#)
- [DLA Small Business Programs](#)

- Where vendors retrieve orders, Mods, Solicitation and Contracts.
- It is import to keep the POC information up to date, so vendors can be notified of contract changes and new orders.



- WAWF - official invoicing system
- Submit accurate and complete documentation
- Match invoice data to Delivery Order line items
- Ensure timely submission
- Monitor invoice status in WAWF
- Maintain current vendor registration in SAM.gov





- Aerospace Energy delivers critical, high-quality energy products to support the warfighter
- Our workload and product lines reflect broad, mission-driven capability
- Acquisition, quality, and award processes ensure fairness and readiness
- Government systems like SAM.gov, DIBBS, and WAWF streamline the full contracting lifecycle





Questions?

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